och Corhead Center

Leverage Command Resources...Field Focus

Lt Col Kathryn Johnson DCMDI-RO

Who We Are...



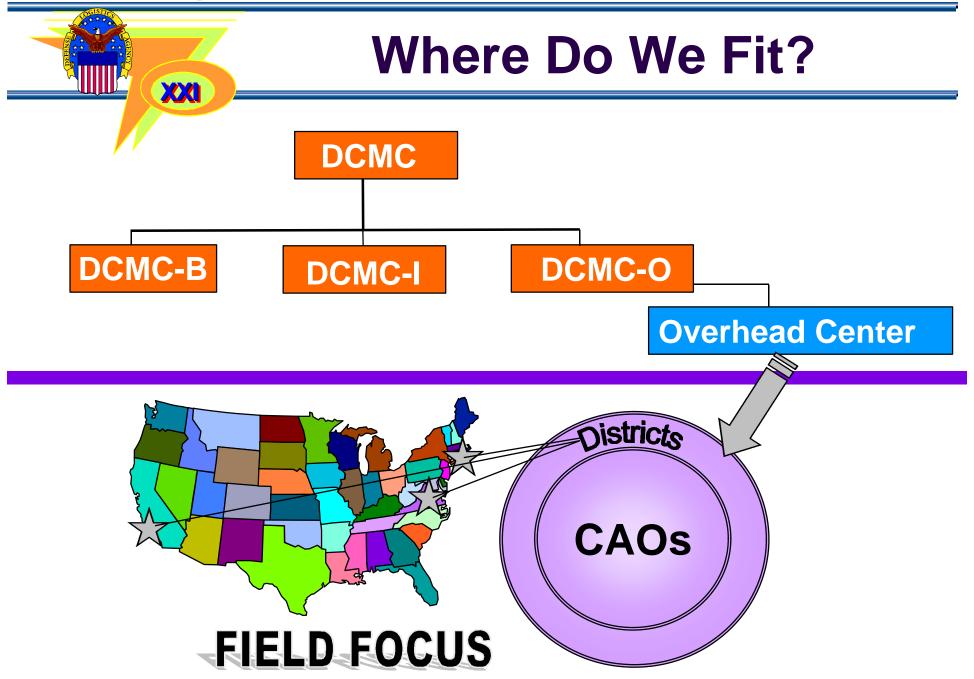
- ✓ Rechartered in 1997
- ✓ A team of contracting, actuarial, legal, and pension/insurance specialists organized to support DCMC's ACOs

Resident Staff (11)

Contractor
Insurance
& Pension
Review (CIPR)
Teams (29)

Legal Practice Group (3)

DCMC's 1102 Force Multiplier





DCMC OVERHEAD CENTER

OUR FOCUS

Final Overhead Rates

CAS Noncompliances

Forward Pricing Rates

Mergers/Acquisitions

Pensions

INDIRECT COSTS = 53% OF PROCUREMENT COSTS

SERVICES STRUGGLING TO PAY "YESTERDAY'S BILLS"

250 BENEFICIAL SEGMENTS

VOLATILE INDUSTRY ENVIRONMENT



DCMC OVERHEAD CENTER

Time

Motivation for Change ..

DOD Guidance

Final Overhead Rate Settlement TARGET: 24-36 month

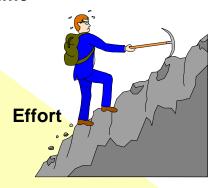
870 overhead years > 2 yrs old

275 CAS cases over12 mo. old

DCMC Backlog from 1980s

Canceling Funds

No more M Accounts







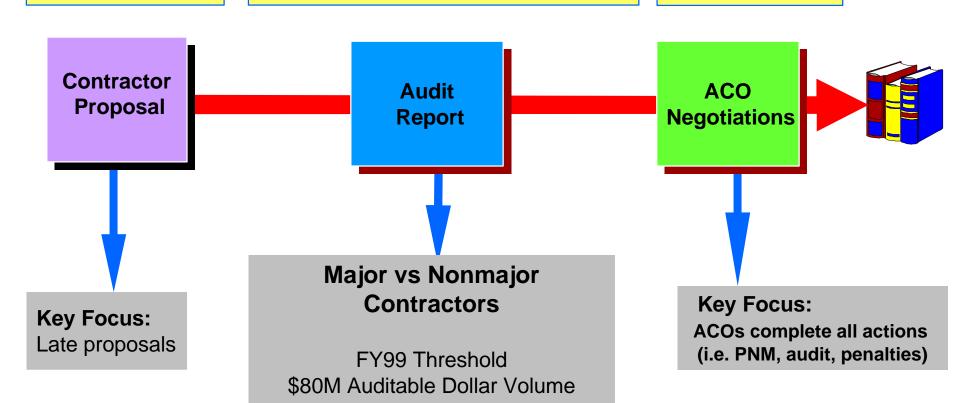
Final Overhead Rate Settlements

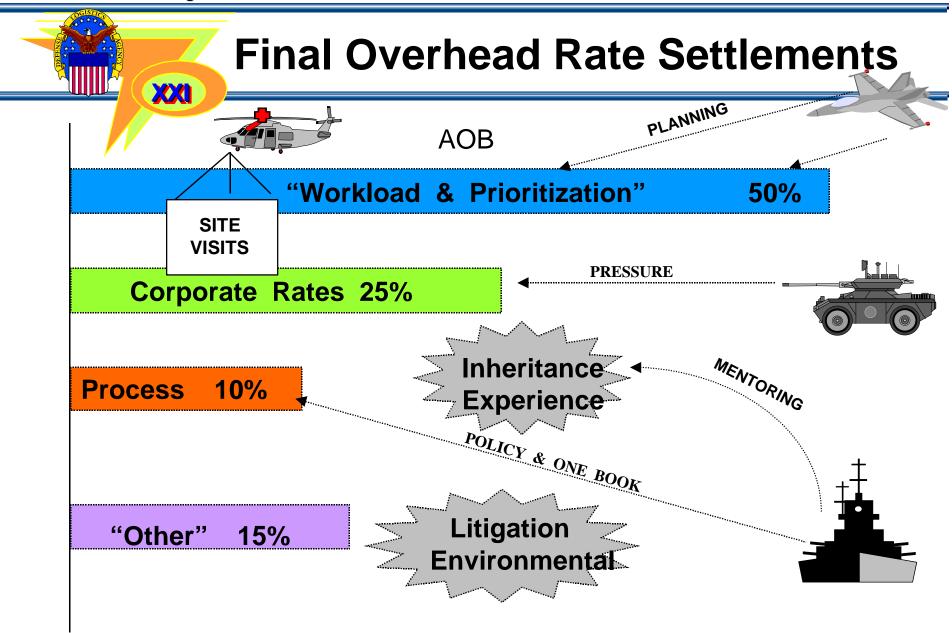
DOD TARGET - 24 - 36 Months

6 Months

12 - 24 Months

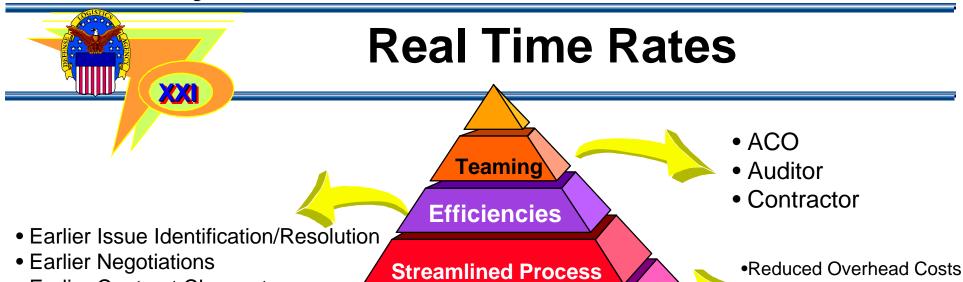
6 Months

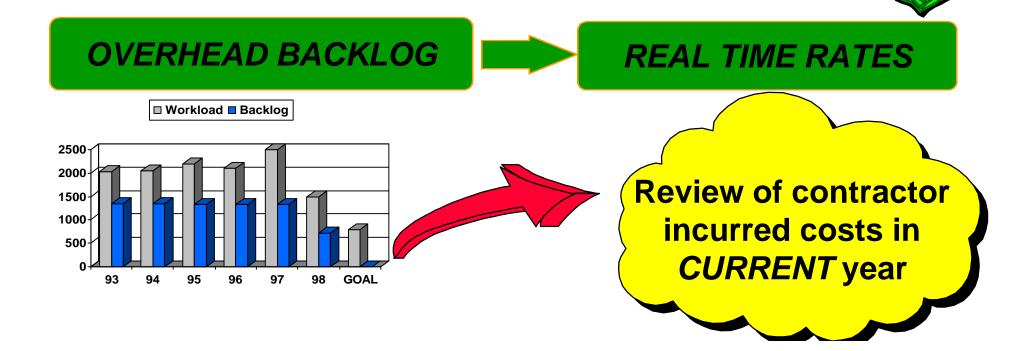




• Earlier Contract Closeout

•Could release excess





Customer Satisfaction



FORWARD PRICING COVERAGE

DCMC Goal 100% coverage FPRAs + FPRRs

ACO "Beneficial Segment" determination:

Customer Need

A customer priority!

FPRAs when feasible --

FPRRs in interim

ACO support to negotiations in absence of FPRA XX



DoD procurement cut 60% since 1989

Excess manufacturing capacity

Defense industry consolidations

DoD policy
requires
USD(A&T)
to certify/determine
that audited projected
savings
resulting from
restructuring
exceed costs
by
a factor of

at least

two-to-one

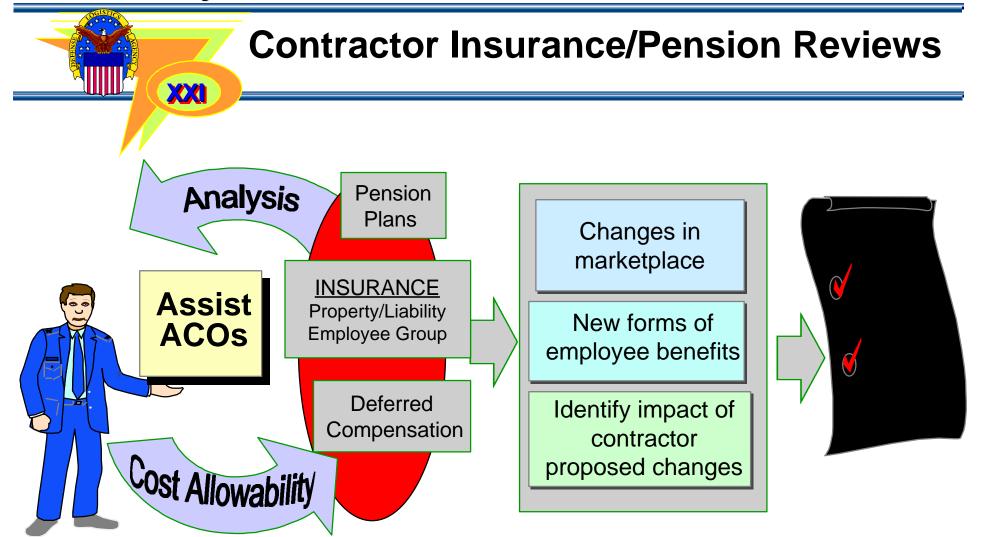
Overhead Center Assists ACOs with:

Evaluating restructuring costs/savings

Preparing recommendations for determination/certification

Preparing advance agreements

Preparing for DCMC
Board of Review



Process involves ACO, Contractor, Auditor, and CIPR specialist as an integrated team



Overhead Center Team Page

Your resource for overhead information on the Web!

www.dcmc.hq.dla.mil/Centers/Ohc/Index.htm

CIPR Training

Final Overhead Rates

Forward Pricing Rates

Real Time Rates

CAS Guide

Current Issue

Past Editions

REGULATIONS

•FAR, DFARS, 1Book, CAS, Bus Plan, Etc.

GUIDES

•Pricing, Incurred Cost, Parametric Pricing, Etc.

REFERENCE MATERIAL

- •Treasury Rates, CAGE Codes, AMS Guide, CBD & Fed Register (daily updates), Etc.
- •INDUSTRY INFORMATION



CAS

CAFU

CIPR

Boards

Final OH Rates

Forward Pricing

Reorganizations

Penalties

Education

List of DCEs & CACOs

Topics for DCMC/DCAA Meetings

DSMC Indirect Cost Management Guide

Policy & Info Memos Re: OH

OHC Briefing

"Smart Bank"

pcMCOverhead Center Success...

"Establishing Relationships"



XX



DCMC OVERHEAD CENTER

RESIDENT STAFF

Lt Col Kathryn Johnson

Ms BK Huamani

Ms Myla Edwards

Mr Glenn Gulden

Mr Bill Hill

Ms Pat Janik

Mr George Matray

Mr John McPherson

Mr Pat Ring

CONTRACTOR INSURANCE & PENSION REVIEW (CIPR)TEAMS

Mr Bob Yesner - New York (12)

Mr Irv Finston - Chicago (10)

Mr Manny Teles - Los Angeles (7)

DEFENSE CORPORATE EXECUTIVES (DCEs)

Mr Steve Trautwein - Boeing

Mr Raymond Eichman (acting) - General Dynamics

Mr Ken Cavoli - General Electric

Mr Don Springer - Hughes/ Northrup Grumman

Mr Lou Becker - Lockheed Martin

Ms Denise Chezek - L3 Communications, Loral

Mr Don Pixley - McDonnell Douglas

Mr Herb Homer - Raytheon

Mr Rich Conroy - Textron

Mr Dave O'Brien - TRW

Mr Alan Tinti - UTC

Mr Tom Smith - Westinghouse

LEGAL PRACTICE GROUP

Mr Rob Burton

Mr Larry Rabyne

Mr Ray Wong